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clara miller president of the f b heron foundation the alternative is not only important reading it s imperative miller a trained engineer the one time

manager of a top social service organization and most importantly the son of a remarkable single mother has both lived and observed the failings embodied in our attitudes toward the poor and as a result the flaws in our systems meant to help people in poverty he merges heart and soul with system thinking to yield a prescription featuring the real math trust relationships and courage that can change the us and them to upward together and put american families in the driver's seat to build their futures

accelerate sales and improve customer experience every day most working professionals entrust their most important messages to a form of communication that doesn t build trust provide differentiation or communicate clearly enough it s easy to point to the sheer volume of emails text messages voicemails and even social messaging as the problem that reduces our reply rates and diminishes our effectiveness but the faceless nature of that communication is also to blame rehumanize your business explains how to dramatically improve relationships and results with your customers prospects employees and recruits by adding personal videos to emails text messages and social messages it explains the what why and how behind this new movement toward simple authentic videos and when to replace some of your plain typed out communication with webcam and smartphone recordings restore face to face communication for clarity and connection add a personal human touch to your emails and other messages meet people who ve sent thousands of videos learn to implement your own video habit in an easy time saving way boost your replies appointments conversion referrals and results dramatically if you re ready to influence teach sell or serve in a more personal way rehumanize your business is your guide

unleash your inner mindful leader mindfulness emotional intelligence and resilience are the must have skills for modern leaders yet many professionals are too stressed to know where to start creating mindful leaders provides deep insights and easy practices based in neuroscience brain training and positive psychology to help professionals thrive in the age of disruption written by a global coo turned successful tech entrepreneur the book provides a roadmap to greater health happiness and performance it speaks to every professional wanting to reduce stress achieve greater success and enjoy life more offers immediately actionable techniques for professionals at all skill levels provides relatable real world advice helps build resilience while changing your relationship to stress shares a roadmap for sustainable performance in the face of ongoing change creating mindful leaders provides an informed humorous and expert peak into the sources of stress caused by the modern pace of living and offers practical actionable tools and techniques as the antidote to manage stress increase resilience and improve your wellbeing performance relationships sleep and physical health

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the revolutionary book that teaches you how to use the cutting edge of human psychology to build high performing workplace cultures too often great cultures feel like magic while most leaders believe culture is critical to success few know how to build one or sustain it over time what if you knew the science behind the magic a science so predictive and powerful that you could transform your organization what if you could use cutting edge psychology to unlock people s innate desire to innovate experiment and adapt in primed to perform neel doshi and lindsay mcgregor show you how to do just that the result higher sales more loyal customers and more passionate employees primed to perform explains the counter intuitive science behind great cultures building on over a century of academic thinking it shares the simple highly predictive new measurement tool the total motivation tomo factor that enables you to measure the strength of your culture and track improvements over time it explores the authors original research into how total motivation leads to higher performance in iconic companies from apple to starbucks to southwest airlines most importantly it teaches you to build great cultures using a systematic and sustainable approach high performing cultures cant be left to chance organizations must create systems that shape and maintain them whether you re a five person team or a startup a school a nonprofit or a mega institution primed to perform shows you how

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