Office Property Market Overview Colliers International

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a fresh insightful look at how real estate professionals actually value properties and analyze markets the focus on different product types as well as market segments are especially useful barry hersh aicp associate professor of real estate and urban planning city university of new york this in depth look at the core tools

of real estate valuation will show you how to analyze the real estate market and assess the financial feasibility of a project many people go with their instincts or past experience when reviewing the financials and fail to utilize the useful data and analytical tools available in this field get the analytical data and tools you need to assess the financial feasibility of any project order your copy today

market analysis for real estate is a comprehensive introduction to how real estate markets work and the analytical tools and techniques that can be used to identify and interpret market signals the markets for space and varied property assets including residential office retail and industrial are presented analyzed and integrated into a complete understanding of the role of real estate markets within the workings of contemporary urban economies unlike other books on market analysis the economic and financial theory in this book is rigorous and well integrated with the specifics of the real estate market furthermore it is thoroughly explained as it assumes no previous coursework in economics or finance on the part of the reader the theoretical discussion is backed up with numerous real estate case study examples and problems which are presented throughout the text to assist both student and teacher including discussion questions exercises several web links and online slides this textbook is suitable for use on a variety of degree programs in real estate finance business planning and economics at undergraduate and msc mba level it is also a useful primer for professionals in these disciplines

real estate market analysis bridges the gap between academic research on urban economics and regional science for the real estate professional the contributors demonstrate the applications of various methodologies commonly used in scholarly research to practical problems the book covers a wide range of property types including housing office retail and industrial the various chapters lucidly discuss forecasting and investment selections the impact of inflation estimating risks in real estate investment real estate market gap analysis market valuation of financial terms urban residential land markets and trade offs in the office market

the aim of this book is to bring methods of land market and land price analysis to the foreground it relates substantive research findings for land and urban development and blends these with a focus on research design and methodology its findings have relevance beyond the topics of housing and land it broaches the whole question of how research design and general approach may lead to fundamentally different findings different priorities and different policy prescriptions and preoccupations it is based on work done in the third world but is also relevant to studies of the industrialized world

real estate market research and analysis often draws on theory and techniques borrowed from other disciplines in particular economics finance and geography few textbooks recognise this which makes real estate market research and analysis a unique and innovative read this accessible text provides a general overview of research philosophy and research practise in the real estate economics discipline a range of applied quantitative empirical methods commonly used in both academic and applied real estate market research and analysis are examined as well as selected research based studies which demonstrate how these methods are applied recent trends and developments in the evolving real estate economics research agenda are also explored this book is aimed at both undergraduate students and practitioners in the commercial property and real estate sector it is essential reading for modules on general practice surveying it sets out the means and methods by which a commercial property rent model should be constructed and estimated and provides a helpful guide to good property market research practise key features include a foreword by dr craig watkins at the university of aberdeen and a glossary of property and economic research terms

a practical guide to the best approaches for commercial real estate value assessment commercial property valuation provides a comprehensive examination of principles and methods of determining the accurate value of commercial assets this invaluable resource covers all key elements of commercial property valuation including valuation queries real estate report structure market analysis capitalization and discount rates estimation and more this book details the economic characteristics unique to commercial property and illustrates property specific risk factors and mitigation strategies drawing from years of professional and academic experience the authors provide accurate information on multiple valuation approaches suitable for commercial real estate such as sales comparison income capitalization and residual land value favoring real world practicality over complex formulas this book provides a powerful set of tools to assist readers in selecting and applying the best valuation approach to various situations actual case studies of office buildings hotels high street retails and residential developments allow readers to understand and apply appropriate valuation methodologies commercial property is a major investment class that offers abundant opportunities but poses unique risks thorough and inclusive knowledge is essential to success in this complex and competitive sector of real estate this book provides expert coverage of critical topics allowing readers to identify the unique economic characteristics and potential risks of commercial real estate valuation and investment focus on methods specific to commercial real estate valuation learn how to select and apply the appropriate valuation method in a variety of scenarios access sample excel spreadsheets and ancillary online resources including slides and useful internet links commercial property valuation is an essential resource for investors appraisers consultants accountants and students in real estate courses

this work focuses on integrating land use location science with the technology of geographic information systems gis the text describes the basic principles of location decision and the means for applying them in order to improve the real estate decision

house prices and mortgage debt have moved to centre stage in the management of national economies regional development and neighbourhood change describing analysing and understanding how housing markets work within and across these scales of economy and society has never been more urgent but much more is known about the macro scales than the microstructures and about the economic rather than social drivers of housing market dynamics this book redresses the balance it shows that housing markets are social cultural and psychological as well as economic affairs this multidisciplinary approach is helpful in understanding the economic staples of supply demand price and information it also casts new light on the emotional and political economy of markets

this book describes in full the major approaches used to evaluate investment in real estate and shows how theory informs decision aid methods and tools to support such evaluation the inclusion of numerous examples makes it also a practical guide to assessing the suitability of an investment property the first part of the text is devoted to an analysis of the housing market through the study of micro and macroeconomic variables influencing supply and demand with illustration of how these two components of the market interact special attention is given to market research and other preparatory activities able to influence the outcome of the investment in fact the quality of the parameters used for the evaluation depends on these activities the final chapters describe the valuation techniques and highlight their essential features limitations and potential in relation to ability to manage the investment risk the book is aimed at graduates who wish to deepen their study of the real estate market and of the methods used to support investment decisions in real estate but also at professionals and managers of companies operating in the real estate market

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